

LEARNING LIBRARY.com



Learning Library wins inaugural WOW! Award and Silver Award for external Elearning program at 2007 CSTD Awards.

SALES/BUSINESS DEVELOPMENT

Date: Current 2007/2008

Learning Library Inc. (LLi) is a dynamic, award winning, global leader in integrated online, classroom and blended education management and publishing solutions utilizing web based technology since 1998. LLi's proprietary software and solutions are highly customizable, affordable and effective for many industries and languages and serve high-stakes compliance based education requirements to basic communication applications. LLi currently supports a direct audience of over 3,500,000 employees and members around the world.

This individual will be responsible for business development, sales, territory management and acting as liaison between clients and project coordinators. Individual ideally has both sales and either education or specifically Elearning capabilities as well as strong communication and customer service skills. This position will be based in either Toronto or Ottawa Ontario Canada.

You must have the following attributes to qualify:

- Experience with and aptitude for sales, business development and customer service
- Experience communicating with clients and liaising between clients and project teams.
- Strong oral/written communication skills.
- Strong computer skills: proficiency in PC/Windows, MS Word, Excel, Microsoft Outlook.
- Team player; enthusiastic and focused on results
- Strong multi-tasking skills
- Detail oriented
- Some travel may be required

Nice to have:

- Experience in education, or training
- Bilingual (English/French) and/or knowledge of Spanish preferred

Salary:

- Full time positions only
- Jr: Varied however average is \$30,000 - 40,000.00 base, plus 5% gross commission, health and dental benefits after probation period
- Sr: Varied however average is \$40,000 - 60,000.00 base, plus 5 - 10% gross commission, health and dental benefits after probation period

Interested parties should forward CV to careers@learninglibrary.com. Only short-listed candidates will be contacted, no phone calls, please. You will be required to complete several tests before you will be asked to interview personally.

careers@learninglibrary.com

Toronto: 56 The Esplanade, Ste 211, Toronto, ON M5E1A7

Ottawa: 6 Deakin Street, Suite B, Ottawa, ON K2E1B3

Chicago: 430 N. Michigan Ave., Chicago, IL, 60611-4087

www.learninglibrary.com

Learning Library is a leading provider of education management and publishing solutions utilizing web-based technology serving international markets since 1998.